



## EXPERIENCED SALES CLOSER REQUIRED

Warcradle Studios are looking to expand their busy sales team with an experienced sales closer. Working as part of our sales team, the successful candidate will be responsible for supporting and growing our retailers across the United Kingdom and Europe.

The role will reward you with a competitive salary and a wide range of staff perks such as pension and great discounts as well as significant promotion opportunities for the right individual.

### A Suitable Candidate Would Demonstrate the Following:

- Must fully understand the sales cycle, the requirements of pipeline and have the ability to produce accurate sales forecasts.
- A professional telephone manner with excellent communication skills.
- Candidate must have a proven track record of successful sales closing, ideally in the gaming industry, but consideration will be given to suitable candidates from other industries.
- Must be competent in time management and have the ability to meet task deadlines.
- Effective time-management skills to make sure every customer is contacted on schedule.
- Confident and articulate, with excellent telephone manner and the ability to use company software systems.
- Fluency in English is essential for this role. Fluency in another language is beneficial.
- Good organisational and reporting skills.
- Ability to work under own initiative but as part of a team.
- Must be able to think outside the box, problem solve and look for opportunities.
- Assisting wider teams with administrative support such as inputting promotion information into the database and monitoring sales data.
- The ability to work under pressure and motivate others to meet tight deadlines.

This is an office based role working to self-generated call lists from our CRM system, as well as inbound leads generated from our social media marketing activities.

Candidates should be aware of the need for flexibility of working hours as there are several times during the year where members of the sales team are required to attend trade shows and conventions in various locations in Europe and the US, therefore it is necessary that candidates also possess a valid passport.

**If, after reading this, you feel you are the candidate we are looking for please email us your CV along with a covering letter outlining what you would bring to the role to: [jobs@warcradle.com](mailto:jobs@warcradle.com)**

