



WARCRADLE STUDIOS

Wayland Games Ltd
Units 17-19
Eldon Way
Hockley
Essex
SS5 4AD

NORTH AMERICAN ACCOUNT MANAGER REQUIRED

If you are someone who loves talking about games in a clear and positive manner then this might be the job for you!

Warcradle Studios are looking to develop their sales team with an Account Manager to work in North America.

Working as part of our sales team, the successful candidate will be responsible for supporting and growing our retailers and distributors across North America. This position may require occasional travel in order to attend industry shows and visit key accounts.

The position has a base salary and a strong uncapped commission scheme. You can work from any area and the role is full time.

You will be provided with paid sick and vacation time. You will be rewarded with a wide range of staff perks such as great discounts as well as significant promotion opportunities for the right individual.

A Suitable Candidate Would Demonstrate the Following:

- The candidate must have the legal right to work in the United States.
- A professional manner with good communication and people skills.
- Experience of sales and customer service.
- Ability to develop a relationship with accounts through weekly contact by listening and identifying their needs to ensure that they have the right products in stock to help grow their business.
- The ability to work in a logical, systematic manner with an attention to detail.
- Effective time-management skills to make sure every customer is contacted on schedule.
- The ability to work under pressure and motivate others to meet tight deadlines.
- Fluency in English is essential for this role. Fluency in another language is beneficial.
- Work with managers to implement the company's policies and strategic goals.

If, after reading this, you feel you are the candidate we are looking for please email us your CV along with a covering letter outlining what you would bring to the role to: jobs@warcradle.com



 info@waylandgames.co.uk